



# The cooperative approach in Danish Wind energy ownership before and after the 2008 RE-law

#### by

#### Hans Chr. Soerensen, PhD Board member Danish Turbine Owners Association CEO SPOK ApS

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# Background H C Soerensen VINDMØLLI

Business and university background —PhD, 40 years with business development Project management large projects

-Ocean wave energy (Wave Dragon), Tidal current (Tideng)

–Offshore wind (Middelgrunden 40 MW, Samsø 23 MW, Hvidovre 7.2 MW) Committees

–Danish Wind Turbine Owners Association, board
–European Ocean Energy Association, vice president to 2011



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### Lynetten wind farm 7 @ 600 kW in 1996



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#### Middelgrunden 40 MW Wind Farm in 2000



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# Hvidovre 2009/2011





## Prøvestenen 2013



#### Prøvestenen 3 @ 2.0MW

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# The changes from the 1990-ies to 2014



#### Not necessary as result of the 2008-RE law

- The planning law 1992
- Growth in size of wind turbines around 1996-2000
- Design studies of how turbines fit into the landscape; Frode Birk Nielsen 1996, 2008
- Farmers profit on the world market around 1995-1996



	Lynetten	Middelgrunden	Hvidovre	Prøvestenen	
Year	1995/96	1996/2000	2007/2009/	2013	
			2011		
Power	7 x 600kW	20 x 2MW	3 x 3.6MW	3x2MW	
COOP/Utility	4/3	10/10	1/2	1/2	
Shares/owners	3,600/902	40,500/8,553	10,700/2,268	4,055/1,800+	
Price/share	604€	570€	670€	663€	
Upfront work	Coop/Utility	Coop & Utility	Coop & Utility	Utility/Coop	
Upfront payment	Coop/Utility	Grant/Utility	Utility	Utility	
Cost	4.1mill€	49.5 mill€	22 mill€	8,07 mill€	

#### Decreased actions at COOP level from 1995 to 2013

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#### The planning law 1992

- Developers and farmers can now easily find the preferred/designated sites
- Developers are acting fast and offer money for having preference to a potential site. COOP's don't have that oportunity





# Growth in size of wind turbines around 1996-2000

- Wind projects changed to be big business
- Wind projects were bankable
- EIA needed sometime seven for one turbine

# The changes from the 1990-ies to 2014



Design studies of how turbines fit into the landscape; Frode Birk Nielsen 1996, 2008

• Preferred design 3-6 turbines together

• Consequence: EIA needed

Result: More difficult for NGO groups as large up front investment without security was needed

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# The development up to 2008





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### Annual growth of wind in Denmark

Årlig tilvækst i anlæg og kapacitet/ Annual growth in number of turbines and capacity Denmark



# Danish Cooperative model



- Shared ownership, one person one vote independent of shares
- Typically no loans up front payment of total cost \*
- One share equal to a production of 1,000 kWh/y
- Historically: ownership equal to own consumption of electricity
- Typically 3-5 shares => 3,000 5,000 kWh/y up to 2008
  - \* Typically 350€ to 670€ a share
  - \* A few banks are giving loans for individuals with security in revenue only

Simple tax rules possible – and needed:

- No tax when production revenue less than 940€/y
- Simple tax revenue form
- Only an advantage with less than about 10-20 shares\*\*

\*\* Else use standard for companies: profit less depreciation, but then remember auditor for the tax authorities



# The general conditions for wind farms

- 50% of electricity consumption by 2020 2013: 34% (40%)
- Power produced to be bought by Transmission System Operator (TSO) - standard PPA
- Price premium tariff on top of market price<sup>1</sup>:
  - First (22,000 hours x rated power): +33.6€/MWh
  - Wind producer to pay cost for balancing, but compensation paid with 3.1 €/MWh
- Offshore farms within Action Plan: tender procedure

<sup>1</sup> market price mean value 2009: 50€/MWh - 2011: 43€/MWh - 2012 32€/MWh but varies and can even be negative

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# The RE-law of 2008

 Minimum 20% local ownership to be offered citizens within 4.5km, thereafter to local municipality; at cost price; if not sufficient buyers you can as developer keep it by yourselves.

- Loan guaranty after basic work have been done of up to 67,200€ for each project
- Social Green Fund to Municipality 11,800€/MW
- Compensation for neighbours possible; typically 1-1.5 km from turbines

# Lesson learned 20% ownership

- 8 projects: 100% of share offered sold
- 4 project 30 60%
- 3 projects 1-2%

Some developers are not motivated

 Wind nomads - people changing address for a short period for being qualified for shares

Changes 2013:

• Maximum 50 shares within 4½ km zone

Objectivity rules in presentation

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### Conclusions:

#### Not necessary as result of the 2008-RE law

- Original COOP projects more seldom
- 20% projects taking over from the original COOP process (50-100%)
- Communication from developers side extremely important for public acceptance at an early stage

#### An example of communication strategy Middelgrunden 40 MW



3 rows in the north part, 27 turbines –

changed to one line over the whole length

### An example of communication strategy Hvidovre/Avedøre



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### An example of communication strategy Kalvebod/Prøvestenen

Herley Hellerup kovlunde Tingbjerg København Nordhavnen erstedøster Minebadsuraven Rødovre Frederiksberg Glostrup Braniords-02 Brøndbyvester Kastrup lensbæk 19 dsby **Brøndby Strand** Tårnby Viberup Store Magleby Ullerup/ Søvang Køge Bugt

Developer HOFOR
Two different project managers
Two different approaches

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Prøvestenen
Early

establishment of
COOP

Kalvebod
No COOP

established yet

Result • Prøvestenen in operation • Kalvebod still discusseds

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#### An example of communication strategy Koster vind



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# The cooperative approach – how to start?

#### <u>In old days:</u>

- Village got together; meeting called for; landowner also partner; discussion site;
- Planning process started then automatically;

#### Copenhagen (Middelgrunden):

- A small group from Lynetten wind farm started in 1996 called for interest to work and send application
- At the same time DONG Energy had started own search for setting up a wind farm at the reef
- We agreed to form a common group: the NGO and DONG Energy to build and later split in two separate operational units each 20 MW and 10 turbines

### The cooperative approach- Benefits DANMARKS

#### <u>Advantages</u>

- Local involvement
- Earlier involvement
- Profit stays locally

#### <u>Disadvantages:</u>

- Upfront payment even before consents
- Dependency of manufacturers when no grants <u>Today (from 2009 onshore):</u>
- Minimum 20% local ownership to be offered within 4.5km, thereafter to local county
- Offshore on close to shore farms: 16 km special incentives



# The organisation

- Board of 5-7 people selected every 2 years
- No fee to board members
  - Administration office/book keeping /volunteers dependant of shares
  - One part time person paid to follow up on maintenance
  - Service company or manufacturer to do service
  - Audit company for account
- Home page for information; e-mail if possible
- Newsletter with call for General Assembly each year
- Open house for visiting if possible

## Growth in wind energy Denmark





## Offshore - onshore





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# Offshore wind DK 2013-2022



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# Offshore action plan





 Minimum 400MW • Typically >20 km from shore Subjected to tender based on lowest price for first 50,000 full load hours • Else market price Only coop involvement close to shore

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#### **Economic Potential North Sea trans-national**



4 scenarios WindSpeed project

Map of economic potential in the WINDSPEED area for each scenario: Little Will Little Wind [bottom left], Going Solo [top left], In the Deep [bottom right] and Grand Design [top right ]

Source: www.windspeed.eu









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## Free market for electricity

http://www.nordpoolspot.com/





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# Price on the free market



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# Price of power in Denmark



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-1,000	Wind onshore	Wind offshore	Solar power	Medium CHP - wood chips	Medium CHP - straw	Medium CHP - natural gas SC	Large CHP - wood pellets	Large CHP - coal	Large CHP - refurb. Wood pellets	Large CHP - natural gas CC		
Balancing cost	15	15	8	-	-	-	-	-	-	-		
Other emissions	-	-	-	53	137	22	21	25	21	17		
CO2-cost	-	-	-	-	-	73	-	163	-	61		
Fuel cost	-	-	-	619	550	629	577	216	563	470		
■ Var O&M	76	144	258	30	49	24	18	18	18	20		
Fixed O&M	-	-	-	55	76	-	100	100	100	49		
Capital cost	230	423	637	481	532	95	198	198	25	94		
Heat revenue	-	-	-	-478	-447	-191	-185	-185	-185	-105		
<ul> <li>Electricity production cost</li> </ul>	321	582	903	760	897	651	729	534	543	606		

2015 prices; source: Ea: Elproduktionsomkostninger; Samfundsøkonomiske langsigtede marginalomkostninger for udvalgte teknologier April 2014, from www.ens.dk

DKK-2012/MWh

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# The Danish public Danmarks VINDMØLLEFORENING acceptance of wind power



More than 90% support: more wind and has it as #1 source

Figure 14: The attitude towards existing wind farms divided onto each of the three samples

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